

**Meritor Heavy Vehicle Systems, LLC**  
**Summary Estimates**

(All monetary estimates in current dollars)

|   |               |
|---|---------------|
| <b>TOTAL JOBS CREATED (as of 2016)</b>  | 247           |
| Direct  | 125           |
| Spin-off (includes Indirect Jobs)   | 122           |
| <b>NET POSITIVE STATE REVENUE IMPACT</b>  | \$5,646,911   |
| Revenue foregone  | \$2,220,089   |
| Revenue gain  | \$7,867,000   |
| Personal income generated over life of MEGA agreement                                     | \$102,162,000 |
| Statewide employment multiplier (average, 2015–16)  | 1.98          |
| Average Weekly Wage of Direct Jobs<br>(as reported by the company at time of application) | \$1,185       |

**Meritor Heavy Vehicle Systems, LLC**  
**Fiscal Effects on Michigan - Net Benefits with the Incentive Package**  
Thousands of Current Dollars

| Year | Gross State Revenue | MEGA Costs | Net State Revenue |
|------|---------------------|------------|-------------------|
| 2005 | 0                   | 0          | 0                 |
| 2006 | 0                   | 0          | 0                 |
| 2007 | 0                   | 0          | 0                 |
| 2008 | 0                   | 0          | 0                 |
| 2009 | 0                   | 0          | 0                 |
| 2010 | 374                 | 113        | 261               |
| 2011 | 881                 | 268        | 613               |
| 2012 | 1,095               | 330        | 765               |
| 2013 | 1,283               | 356        | 927               |
| 2014 | 1,424               | 377        | 1,047             |
| 2015 | 1,372               | 382        | 990               |
| 2016 | 1,438               | 393        | 1,045             |

**Meritor Heavy Vehicle Systems, LLC**  
**Economic and Fiscal Effects on Michigan - Net Benefits with the Incentive Package**

| Economic/Fiscal Indicator       | 2010    | 2011     | 2012     | 2013     | 2014     | 2015     | 2016     | Total     |
|---------------------------------|---------|----------|----------|----------|----------|----------|----------|-----------|
| Total Employment                | 90      | 203      | 232      | 261      | 277      | 247      | 247      |           |
| Manufacturing                   | 2       | 3        | 3        | 2        | 1        | 1        | 0        |           |
| Non-Manufacturing               | 88      | 200      | 229      | 259      | 276      | 246      | 247      |           |
| Retail Trade                    | 8       | 17       | 18       | 20       | 21       | 18       | 18       |           |
| Services                        | 63      | 143      | 172      | 187      | 200      | 195      | 196      |           |
| Other                           | 17      | 40       | 39       | 52       | 55       | 33       | 33       |           |
| In Current Dollars (Thousands): |         |          |          |          |          |          |          |           |
| Personal Income                 | \$4,852 | \$11,440 | \$14,220 | \$16,660 | \$18,490 | \$17,820 | \$18,680 | \$102,162 |
| Gross State Revenue             | 374     | 881      | 1,095    | 1,283    | 1,424    | 1,372    | 1,438    | 7,867     |
| Mega Cost                       | 113     | 268      | 330      | 356      | 377      | 382      | 393      | 2,220     |
| State Revenue Net of MEGA Cost* | \$261   | \$613    | \$765    | \$927    | \$1,047  | \$990    | \$1,045  | \$5,647   |

\* These estimates do not include any state government revenue losses due to the Investment Tax Credit, the Renaissance Zone Credit or the property tax abatement.